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### **ESS and 2Embedcom sign distribution contract**

End of August 2Embedcom, a Spanish company based in Barcelona and ESS in Landau, Germany signed a distribution contract. This contract allows 2Embedcom to exclusive distribute ESS products in Spain and Portugal.

2Embedcom is one of the leading suppliers of GSM/PGS/GPRS components in Spain and Portugal. Starting in 2005 2Embedcom is exclusive distributor for Falcom in Spain and Portugal.

The partnership results from customer requests for FMS (Fleet Management Standard) products. ESS works since 2003 with the FMS standard and therefore is the right partner to help 2Embedcom to get familiar with the FMS standard. From ESS sight of view 2Embedcom has exactly the right technical and commercial background to help ESS to open the Spain and Portuguese market. "2Embedcom is the right partner for us. Both companies are similar in their structure and size and the technical background of Oscar Roca and his team is important for us." states Peter Lauer, CEO of ESS.

#### ***2Embedcom***

2Embedcom stands for embedded computing und embedded communication. It is a privately hold s.l. (sociedad limitada). 2Embedcom has its focus in the distribution of GSM/GPRS/GPS components and supports the users with own middleware and system integration.

**Picture:** Oscar Roca and Peter Lauer signing the contract

#### ***Embedded Systems Solutions***

ESS Embedded Systems Solutions is a privately owned German company. ESS specializes in the development of microcontroller based applications for industrial communication, industrial automation and automotive applications.

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